

RELEASE IN PART  
B4,B6

**From:** Campbell, Kurt M <CampbellKM@state.gov>  
**Sent:** Tuesday, November 15, 2011 3:17 PM  
**To:** H; Sullivan, Jacob J  
**Subject:** Fw: Conversation with Dato Mustappa

We pushed hard for this deal. Good news. Kurt

**From:** Tesone, Mark  
**Sent:** Tuesday, November 15, 2011 08:02 AM  
**To:** Campbell, Kurt M  
**Subject:** Fw: Conversation with Dato Mustappa

Kurt,  
 Brunei just announced that it's going with Sikorsky. There are still a few hurdles to clear but this is fantastic news.  
 Mark

**From:** Shields, Daniel L  
**Sent:** Tuesday, November 15, 2011 07:42 AM  
**To:** 'Trychlik [REDACTED]'; Barrasso, Alexander L; 'Christophe.Nurit [REDACTED]'; 'Linda.Scott [REDACTED]';  
**Cc:** Tong, Kurt W; 'Andrew\_J\_Quinn [REDACTED]'; Yun, Joseph Y; Tesone, Mark; Clark, Mark D; Miller, Stephen R; Blundon, Sean D; Patel, Nirav S; Duncan, Shawn H; 'cbond [REDACTED]'; 'RKokorda [REDACTED]';  
**Subject:** Re: Conversation with Dato Mustappa

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All - Dato Mustappa just called me to say Brunei is going for Sikorsky. He added that there is still a wide gap that has to be closed between the two sides on the specific contract terms.

I expressed deep appreciation regarding the very welcome news of the pro-Sikorsky decision and asked if there were any restrictions on whom I could tell. He said no restrictions as far as Brunei is concerned. The news will be in tomorrow's newspaper.

Sounds like there is still some work to do, but congratulations to Sikorsky!

Best,

Dan

**From:** Rychlik, Thomas A SIK <[REDACTED]>  
**To:** Barrasso, Alexander L; Nurit, Christophe A SIK [REDACTED]; Shields, Daniel L; Scott, Linda SIK [REDACTED];  
**Cc:** Tong, Kurt W; Andrew\_J\_Quinn [REDACTED]; Yun, Joseph Y; Tesone, Mark; Clark, Mark D; Miller, Stephen R; Blundon, Sean D; Patel, Nirav S; Duncan, Shawn H; Bond, Carey SIK <cbond [REDACTED]>; Kokorda, Robert A SIK [REDACTED];  
**Sent:** Tue Nov 15 12:56:38 2011  
**Subject:** Re: Conversation with Dato Mustappa

Hello Alex,  
 It is nearly midnight here in Connecticut and, not seeing Christophe's reply to your question, thought it appropriate for me to respond: The MINDEF advised earlier today that its decision will be communciated via email by 4 PM BNT Tuesday, November 15, or 3 AM November 15 here in Connecticut.

I take this opportunity to thank each of you for your assistance on Sikorsky's behalf. For me, it has been wonderful to witness the highest level of tireless advocacy afforded to Sikorsky by the fine people at State.

My very best regards to you,  
Tom

Thanks,  
Tom

Thomas A. Rychlik  
International Military Business  
Sikorsky Military Systems  
Sikorsky Aircraft Corporation

Email:   
Telephone in USA: 203-386-4085  
Cellular:

B6

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**From:** Barrasso, Alexander L <BarrassoAL@state.gov>  
**To:** Nurit, Christophe A SIK; Shields, Daniel L <ShieldsDL@state.gov>; Scott, Linda SIK  
**Cc:** Tong, Kurt W <TongKW@state.gov>; Andrew\_J\_Quinn  Yun, Joseph Y <YunJY@state.gov>; Tesone, Mark <TesoneM@state.gov>; Clark, Mark D <ClarkMD@state.gov>; Miller, Stephen R <MillerSR@state.gov>; Blundon, Sean D <BlundonSD@state.gov>; Patel, Nirav S <PatelNS@state.gov>; Duncan, Shawn H <DuncanSH@state.gov>; Bond, Carey SIK; Kokorda, Robert A SIK; Rychlik, Thomas A SIK  
**Sent:** Mon Nov 14 22:28:21 2011  
**Subject:** RE: Conversation with Dato Mustappa

Christophe,

Thank you. 4:00 pm today, Tuesday November 15, or Tuesday November 22? Thank you and best of luck!

Alex

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Alexander L. Barrasso  
Deputy Chief of Mission  
U.S. Embassy Bandar Seri Begawan

This email is UNCLASSIFIED.

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**From:** Nurit, Christophe A SIK [mailto:  
**Sent:** Tuesday, November 15, 2011 10:53 AM  
**To:** Shields, Daniel L; Scott, Linda SIK  
**Cc:** Tong, Kurt W; Andrew\_J\_Quinn  Yun, Joseph Y; Tesone, Mark; Clark, Mark D; Miller, Stephen R; Blundon, Sean D; Barrasso, Alexander L; Patel, Nirav S; Duncan, Shawn H; Bond, Carey SIK; Kokorda, Robert A SIK; Rychlik, Thomas A SIK  
**Subject:** Re: Conversation with Dato Mustappa

Dear Ambassador Shields:

Thank you for your message. Sikorsky was informed today that the final selection announcement will be made at 4:00PM local Brunei time (4:00 AM EST) on Tuesday. Our team will communicate with your office as soon as we hear from MinDef.

We are hopeful that the issue below will not weigh too much in this decisive moment.

Sincerely,

Christophe Nurit  
Sikorsky Aircraft Corporation  
+1 203 212-1784

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**From:** Shields, Daniel L <ShieldsDL@state.gov>  
**To:** Scott, Linda SIK  
**Cc:** Nurit, Christophe A SIK; Tong, Kurt W <TongKW@state.gov>; Quinn, Andrew <[REDACTED]>  
Yun, Joseph Y <YunJY@state.gov>; Tesone, Mark <TesoneM@state.gov>; Clark, Mark D <ClarkMD@state.gov>; Miller,  
Stephen R <MillerSR@state.gov>; Blundon, Sean D <BlundonSD@state.gov>; Barrasso, Alexander L  
<BarrassoAL@state.gov>; Patel, Nirav S <PatelNS@state.gov>; Duncan, Shawn H <DuncanSH@state.gov>  
**Sent:** Mon Nov 14 18:56:44 2011  
**Subject:** Conversation with Dato Mustappa

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Hi Linda -- I saw Deputy Defense Minister Dato Mustappa on November 11, reaffirmed strong U.S. government support for Sikorsky, noted our interest in a quick positive decision, and asked him how things are going on the Brunei side.

He said Brunei and Sikorsky remain far apart on the terms. [REDACTED]

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I hope this information is helpful.

Best,

Dan

This email is UNCLASSIFIED.