

RELEASE IN PART B4,B6

**From:** Campbell, Kurt M <CampbellKM@state.gov>  
**Sent:** Friday, November 18, 2011 7:31 AM  
**To:** H  
**Subject:** Fw: Boeing-Thank you

Nice

**From:** Felgar, Julie-Ann L [mailto: [REDACTED]]  
**Sent:** Friday, November 18, 2011 07:20 AM  
**To:** Campbell, Kurt M; Yun, Joseph Y; Champlin, Meredith L; Tesone, Mark; Carouso, James A; Herrup, Andrew R  
**Cc:** Hofgard, Jefferson S [REDACTED]; Roth, Stanley O [REDACTED]  
 'jloi'  
**Subject:** Boeing-Thank you

B6

Dear Kurt - I want to personally thank you and your entire Indonesia team for the assistance and guidance you provided leading up to the Lion Air Agreement. Ambassador Marciel's soft touch [REDACTED] Meredith's enthusiasm and coordination with me on a weekly basis, Jim's advice and on the ground support as we looked to an East Asia Summit deliverable, Joe's willingness to talk me through how to approach this, Jim Loi's connective abilities, Andrew's DC coordination leading to the event and Marc's willingness to fly to Seattle last minute and help us work with the Amb all coupled with your leadership throughout and last minute reach to get us over the finish line were simply outstanding. Your team is truly emblematic of real commercial diplomacy in effective action. The event in Bali exceeded ours and our customer's expectations. Boeing is proud to make history with you on our team.

Warmest regards,  
 Julie

P.S. Please pass this on to all who helped on the ground...I know there were others.  
 Julie Felgar  
 The Boeing Company  
 703-298-7045

**From:** Campbell, Kurt M [mailto:CampbellKM@state.gov]  
**Sent:** Tuesday, November 15, 2011 12:02 PM  
**To:** Felgar, Julie-Ann L; Yun, Joseph Y <YunJY@state.gov>  
**Cc:** Hofgard, Jefferson S; Roth, Stanley O  
**Subject:** Re: Lion Air Deal Update

Understood very clearly. We will start to reach out to WH traveling team immediately. We link back up with them Thursday in Bali. Hope to have word back to you today. Kurt

**From:** Felgar, Julie-Ann L [mailto: [REDACTED]]  
**Sent:** Tuesday, November 15, 2011 12:14 PM  
**To:** Campbell, Kurt M; Yun, Joseph Y  
**Cc:** Hofgard, Jefferson S [REDACTED]; Roth, Stanley O [REDACTED]  
**Subject:** Lion Air Deal Update

Kurt - Wanted to get you an update - very pleased to say that we have nailed down the Lion Air deal and are ready to sign the Agreement in Bali and eclipse the recent largest order ever for Boeing in Dubai (777s for Emirates) with

Indonesia. Indicated as much to the NSC last week and again yesterday (sent them the MOA as well as emails from senior Execs saying it was done). I know Drew contacted the President's scheduler about the signing event yesterday but we (and he as of this morning) have not heard back yet – hoping to before delegation leaves Honolulu.

This deal, [redacted] will be huge on the economic impact and jobs front. [redacted]

B4

Many thanks,  
Julie

**Julie Felgar**

Director, International Operations and Policy  
The Boeing Company  
703-465-3271 (w) [redacted]

B6